

Loans' Distribution by purpose of usage November-15 Operative data*

| | Outstanding Loan | | | Outstanding Loan |
|----------------------------|---------------------|------------------|--------------------|------------------|
| (in '000 ALL) | Balance at begin of | New Loans during | Weighted Interest | Balance end of |
| , | month | the month | rate for new loans | month |
| | 1 | 2 | 3 | 4 |
| Businesses | | | | |
| ALL | 153,286,923 | 7,167,775 | 7.03 | 153,628,038 |
| Overdraft | 52,746,663 | 3,900,656 | 7.74 | 53,657,600 |
| Working capital | 35,007,080 | 1,608,147 | 7.27 | 34,839,570 |
| Machineries and appliances | 27,361,093 | 1,082,372 | 4.30 | 27,982,440 |
| Real estate | 38,172,086 | 576,601 | 6.65 | 37,148,428 |
| US\$ | 39,678,289 | 2,020,683 | | 39,463,442 |
| Overdraft | 20,482,180 | 916,412 | 4.40 | 19,522,539 |
| Working capital | 8,451,337 | 498,722 | 6.97 | 8,914,677 |
| Machineries and appliances | 7,317,384 | 605,549 | 3.89 | 7,577,303 |
| Real estate | 3,427,388 | - | | 3,448,922 |
| EURO | 197,870,997 | 7,799,764 | 4.56 | 198,070,097 |
| Overdraft | 47,285,210 | 3,482,641 | 5.11 | 48,504,978 |
| Working capital | 29,040,278 | 768,947 | 6.19 | 28,751,252 |
| Machineries and appliances | 57,121,599 | 2,857,391 | 3.27 | 58,417,968 |
| Real estate | 64,423,909 | 690,785 | 5.32 | 62,395,899 |
| Other currencies | 32,835 | - | | 31,819 |
| Overdraft | 1,382 | - | | 1,422 |
| Working capital | - | - | | - |
| Machineries and appliances | - | - | | - |
| Real estate | 31,453 | - | | 30,396 |
| Business Subtotal | 390,869,043 | 16,988,222 | | 391,193,395 |
| | | | | |
| Retail (individuals) | | | | |
| ALL | 75,161,915 | 2,357,916 | | 75,632,274 |
| Overdraft | 6,310,518 | 312,307 | 12.69 | 6,248,200 |
| Non-durable goods | 16,219,158 | 834,075 | 9.33 | 16,415,019 |
| Durable goods | 8,248,288 | 396,877 | 9.62 | 8,300,789 |
| Real estate | 41,003,282 | 762,762 | 4.95 | 41,318,065 |
| Business activity | 3,380,669 | 51,895 | 13.26 | 3,350,201 |
| US\$ | 1,342,621 | 133,302 | | 1,481,907 |
| Overdraft | 126,730 | 4,125 | 12.84 | 124,768 |
| Non-durable goods | 131,592 | 4,693 | 2.00 | 138,139 |
| Durable goods | 24,736 | 92,549 | 3.14 | 112,665 |
| Real estate | 816,797 | - | | 824,539 |
| Business activity | 242,766 | 31,936 | 4.59 | 281,795 |
| EURO | 68,924,890 | 1,336,056 | | 68,706,205 |
| Overdraft | 2,135,054 | 54,769 | 11.45 | 2,041,885 |
| Non-durable goods | 1,827,587 | 67,812 | 5.22 | 1,851,476 |
| Durable goods | 2,552,051 | 153,868 | 5.93 | 2,485,396 |
| Real estate | 60,434,293 | 943,768 | 4.01 | 60,305,623 |
| Business activity | 1,975,906 | 115,839 | 5.10 | 2,021,825 |
| Other currencies | 338,108 | 4,706 | | 321,329 |
| Overdraft | 497 | - | | 320 |
| Non-durable goods | 662 | - | | 669 |
| Durable goods | 4,851 | 4,706 | 3.00 | 4,706 |
| Real estate | 332,098 | - | | 315,634 |
| Business activity | - | - | | - |
| Retail Subtotal | 145,767,534 | 3,831,980 | - | 146,141,715 |
| | | 20.022.224.64 | | E07 007 440 40 |
| TOTAL | 536,636,577.20 | 20,820,201.91 | - | 537,335,110.19 |