

Loans' Distribution by purpose of usage May-16

Operative data*

| (in '000 ALL) | Outstanding Loan Balance at begin of | New Loans during | Weighted Interest | Outstanding Loan Balance end of |
|------------------------------|---|------------------|--------------------|------------------------------------|
| | month | the month | rate for new loans | month |
| | 1 | 2 | 3 | 4 |
| Businesses | 156 633 040 | 7 701 400 | | 157 266 725 |
| ALL Overviews | 156,623,049 | 7,701,489 | 0.55 | 157,266,735 |
| Overdraft | 55,825,792 | 3,328,746 | 8.55 | 56,472,617 |
| Working capital | 35,204,235 | 2,297,261 | 7.14 | 35,011,615 |
| Machineries and appliances | 28,162,883 | 1,540,483 | 5.54 | 28,176,951 |
| Real estate | 37,430,140 | 534,998 | 6.60 | 37,605,552 |
| US\$ | 33,353,273 | 1,771,814 | 2 54 | 33,326,039 |
| Overdraft | 16,408,110 | 1,547,165 | 3.51 | 15,287,934 |
| Working capital | 8,032,488 | 43,453 | 6.14 | 7,799,908 |
| Machineries and appliances | 6,439,772 | 29,796 | 4.92 | 7,585,983 |
| Real estate | 2,472,903 | 151,401 | 6.84 | 2,652,215 |
| EURO | 198,034,278 | 10,431,530 | | 199,839,168 |
| Overdraft | 50,283,900 | 3,763,638 | 3.21 | 52,236,215 |
| Working capital | 28,899,329 | 1,037,322 | 4.82 | 27,767,285 |
| Machineries and appliances | 59,992,205 | 3,863,783 | 4.70 | 59,723,673 |
| Real estate | 58,858,845 | 1,766,788 | 4.91 | 60,111,995 |
| Other currencies | 27,532 | - | | 26,426 |
| Overdraft | 1,494 | - | | 1,524 |
| Working capital | - | - | | - |
| Machineries and appliances | - | - | | - |
| Real estate | 26,039 | - | | 24,902 |
| Business Subtotal | 388,038,133 | 19,904,834 | | 390,458,368 |
| Date II (In dividuals) | | | | |
| Retail (individuals) ALL | 78,733,859 | 3,154,364 | | 79,740,065 |
| Overdraft | 6,331,411 | | 12.25 | 6,454,434 |
| | | 321,343 | | |
| Non-durable goods | 17,492,691 | 1,095,427 | 7.92 7.87 | 17,751,510 |
| Durable goods Real estate | 9,012,619 | 575,657 | 3.95 | 9,186,073 |
| | 42,584,526 | 1,085,875 | | 43,049,914 |
| Business activity | 3,312,612 | 76,062 | 10.32 | 3,298,134 |
| US\$ | 1,141,962 | 36,854 | 7 50 | 1,175,902 |
| Overdraft | 57,077 | 10,346 | 7.58 | 59,803 |
| Non-durable goods | 111,596 | 8,815 | 4.46 | 121,059 |
| Durable goods | 124,155 | 760 16 034 | 4.00 | 126,829 |
| Real estate | 668,681 | 16,934 | 5.00 | 684,697 |
| Business activity | 180,452 | 1 202 (42 | | 183,514 |
| EURO | 67,267,766 | 1,393,643 | 7.00 | 67,408,280 |
| Overdraft | 915,898 | 90,264 | 7.80 | 924,402 |
| Non-durable goods | 1,790,366 | 118,172 | 5.44 | 1,863,407 |
| Durable goods | 3,063,781 | 347,925 | 4.84 | 3,267,135 |
| Real estate | 59,450,693 | 801,011 | 3.51 | 59,277,194 |
| Business activity | 2,047,028 | 36,271 | 5.69 | 2,076,142 |
| Other currencies | 307,777 | 181 | | 300,148 |
| Overdraft | 443 | - | | 518 |
| Non-durable goods | 158 | 181 | 1.20 | 181 |
| Durable goods | 8,125 | = | | 8,294 |
| Real estate | 299,051 | = | | 291,155 |
| Business activity | - | - | | - |
| Retail Subtotal | 147,451,364 | 4,585,043 | | 148,624,394 |
| TOTAL | F2F 400 407 04 | 24 400 076 60 | | F20 002 762 02 |
| TOTAL | 535,489,497.36 | 24,489,876.28 | | 539,082,762.23 |