

ALBANIAN ASSOCIATION OF BANKS SHOQATA SHQIPTARE E BANKAVE

Loans' Distribution by purpose of usage June-11 Operative data*

| (in '000 ALL) | Outstanding Loan Balance at begin of month | New Loans during the month | Weighted Interest rate for new loans | Outstanding Loan Balance end of month |
|----------------------------|--|----------------------------|--------------------------------------|---|
| | 1 | 2 | 3 | 4 |
| Businesses | | | | |
| ALL | 95,415,641 | 8,748,442 | | 99,773,872 |
| Overdraft | 34,053,577 | 3,052,061 | 12.36 | 35,321,675 |
| Working capital | 24,936,153 | 2,222,495 | 10.97 | 25,470,597 |
| Machineries and appliances | 18,979,476 | 2,922,405 | 9.87 | 21,575,600 |
| Real estate | 17,446,435 | 551,480 | 11.54 | 17,406,000 |
| US\$ | 29,349,982 | 2,298,839 | | 28,420,767 |
| Overdraft | 12,258,132 | 1,489,555 | 10.59 | 11,123,572 |
| Working capital | 4,662,219 | 725,279 | 7.45 | 4,883,419 |
| Machineries and appliances | 7,115,586 | 9,768 | 9.00 | 6,948,405 |
| Real estate | 5,314,044 | 74,237 | 4.94 | 5,465,370 |
| EURO | 222,533,134 | 12,665,682 | | 223,299,939 |
| Overdraft | 64,850,637 | 3,337,041 | 7.75 | 65,136,296 |
| Working capital | 31,185,124 | 2,960,675 | 7.08 | 30,912,751 |
| Machineries and appliances | 58,576,629 | 2,409,377 | 7.66 | 59,411,949 |
| Real estate | 67,920,744 | 3,958,589 | 8.91 | 67,838,942 |
| Other currencies | 288,494 | - | | 263,399 |
| Overdraft | 440 | - | - | 450 |
| Working capital | - | - | - | - |
| Machineries and appliances | 288,054 | - | - | 262,949 |
| Real estate | - | - | - | - |
| Business Subtotal | 347,587,251 | 23,712,963 | | 351,757,977 |
| Retail (individuals) | | | | |
| ALL | 62,170,876 | 2,903,748 | | 63,224,867 |
| Overdraft | 4,969,832 | 508,467 | 13.88 | 5,147,078 |
| Non-durable goods | 14,993,859 | 810,495 | 14.98 | 15,283,758 |
| D. III | F 407 (F1 | 204.274 | 17.70 | 15,205,750 |

| ALL | 62,170,876 | 2,903,748 | | 63,224,867 |
|-------------------|-------------|------------|-------|-------------|
| Overdraft | 4,969,832 | 508,467 | 13.88 | 5,147,078 |
| Non-durable goods | 14,993,859 | 810,495 | 14.98 | 15,283,758 |
| Durable goods | 5,427,651 | 294,264 | 13.55 | 5,494,368 |
| Real estate | 29,316,774 | 939,773 | 9.05 | 29,807,498 |
| Business activity | 7,462,761 | 350,749 | 16.72 | 7,492,165 |
| US\$ | 1,815,058 | 44,334 | | 1,798,662 |
| Overdraft | 55,685 | 8,778 | 7.97 | 65,094 |
| Non-durable goods | 28,557 | - | - | 27,303 |
| Durable goods | 111,978 | 21,587 | 5.34 | 127,191 |
| Real estate | 1,517,908 | 13,968 | 3.92 | 1,491,525 |
| Business activity | 100,930 | - | - | 87,549 |
| EURO | 81,788,110 | 1,674,102 | | 81,901,040 |
| Overdraft | 1,905,585 | 193,101 | 9.26 | 1,866,679 |
| Non-durable goods | 1,764,078 | 97,850 | 7.56 | 1,784,273 |
| Durable goods | 2,333,334 | 139,653 | 9.03 | 2,685,345 |
| Real estate | 71,508,288 | 1,148,038 | 6.84 | 71,343,935 |
| Business activity | 4,276,824 | 95,461 | 9.75 | 4,220,807 |
| Other currencies | 511,365 | 12,031 | | 522,346 |
| Overdraft | 3,660 | 8,353 | 8.58 | 11,809 |
| Non-durable goods | - | - | | - |
| Durable goods | - | - | | - |
| Real estate | 507,705 | 3,678 | 4.54 | 510,536 |
| Business activity | - | - | | - |
| Retail Subtotal | 146,285,409 | 4,634,215 | | 147,446,915 |
| | | | | |
| TOTAL | 493,872,660 | 28,347,178 | | 499,204,892 |

*Note: Loan figures are reported without calculated interests and include loans to residents only