

## ALBANIAN ASSOCIATION OF BANKS SHOQATA SHQIPTARE E BANKAVE

## Loans' Distribution by purpose of usage January-11 Operative data\*

| (in '000 ALL)              | Outstanding Loan<br>Balance at begin of<br>month | New Loans during the month | Weighted Interest rate for new loans | Outstanding Loan<br>Balance end of<br>month |
|----------------------------|--|----------------------------|--------------------------------------|---|
|                            | 1  | 2                          | 3                                    | 4   |
| Businesses                 |  |                            |                                      |   |
| ALL                        | 89,529,307                                       | 3,384,730                  |                                      | 90,207,825                                  |
| Overdraft                  | 33,349,777                                       | 1,947,234                  | 13.58                                | 34,592,511                                  |
| Working capital            | 21,738,076                                       | 867,124                    | 11.05                                | 21,104,576                                  |
| Machineries and appliances | 21,121,207                                       | 466,567                    | 12.91                                | 19,944,271                                  |
| Real estate                | 13,320,247                                       | 103,805                    | 10.56                                | 14,566,468                                  |
| US\$                       | 31,186,793                                       | 2,034,262                  |                                      | 30,582,594                                  |
| Overdraft                  | 12,966,421                                       | 554,560                    | 6.52                                 | 11,957,366                                  |
| Working capital            | 6,116,572  | 185,553                    | 7.89                                 | 5,857,072                                   |
| Machineries and appliances | 6,474,666  | 1,158,649                  | 1.96                                 | 7,268,674                                   |
| Real estate                | 5,629,134  | 135,499                    | 7.01                                 | 5,499,483                                   |
| EURO                       | 209,347,479                                      | 8,558,397                  |                                      | 208,754,167                                 |
| Overdraft                  | 61,989,304                                       | 3,641,312                  | 7.14                                 | 59,720,638                                  |
| Working capital            | 27,174,486                                       | 1,209,765                  | 8.27                                 | 27,423,818                                  |
| Machineries and appliances | 60,072,491                                       | 3,148,887                  | 7.69                                 | 59,755,603                                  |
| Real estate                | 60,111,198                                       | 558,434                    | 7.75                                 | 61,854,108                                  |
| Other currencies           | 324,484  | -                          |                                      | 310,150                                     |
| Overdraft                  | 455  | -                          |                                      | 443   |
| Working capital            | -  | -                          |                                      | -   |
| Machineries and appliances | 324,030  | -                          |                                      | 309,707                                     |
| Real estate                |  | - 42.077.200               |                                      | -   |
| Business Subtotal          | 330,388,063                                      | 13,977,390                 |                                      | 329,854,738                                 |
| Dotail (individuals)       |  |                            |                                      |   |
| Retail (individuals) ALL   | 59,411,847                                       | 1,877,648                  |                                      | 59,519,482                                  |
| Overdraft                  | 4,468,411  | 202,991                    | 13.58                                | 4,359,430                                   |
| Non-durable goods          | 14,403,516                                       | 600,101                    | 15.06                                | 14,528,629                                  |
| Durable goods              | 5,433,949  | 163,138                    | 13.82                                | 5,336,242                                   |
| Real estate                | 27,782,656                                       | 685,489                    | 8.72                                 | 28,006,754                                  |
| Business activity          | 7,323,316  | 225,929                    | 17.23                                | 7,288,426                                   |
| US\$                       | 2,254,258  | 32,893                     | 17.20                                | 2,110,358                                   |
| Overdraft                  | 236,806  | 9,317                      | 6.06                                 | 141,474                                     |
| Non-durable goods          | 20,633   | 3,065                      | 10.50                                | 31,286                                      |
| Durable goods              | 135,056  | 6,334                      | 5.90                                 | 125,574                                     |
| Real estate                | 1,756,688  | 14,177                     | 3.40                                 | 1,709,907                                   |
| Business activity          | 105,075  | -                          | #DIV/0!                              | 102,117                                     |
| EURO                       | 80,001,577                                       | 942,297                    | = 11, 21                             | 80,124,097                                  |
| Overdraft                  | 1,559,437  | 133,790                    | 9.22                                 | 1,583,747                                   |
| Non-durable goods          | 1,732,939  | 39,589                     | 7.04                                 | 1,659,639                                   |
| Durable goods              | 2,415,505  | 70,748                     | 7.78                                 | 2,244,233                                   |
| Real estate                | 70,107,691                                       | 649,895                    | 6.04                                 | 70,463,768                                  |
| Business activity          | 4,186,005  | 48,275                     | 10.42                                | 4,172,710                                   |
| Other currencies           | 508,279  | 162                        |                                      | 493,761                                     |
| Overdraft                  | 2,260  | 162                        | 8.53                                 | 2,531                                       |
| Non-durable goods          | -  | -                          |                                      | -   |
| Durable goods              | -  | -                          |                                      | -   |
| Real estate                | 506,019  | -                          |                                      | 491,231                                     |
| Business activity          |  |                            |                                      | <u> </u>                                    |
| Retail Subtotal            | 142,175,961                                      | 2,853,000                  |                                      | 142,247,698                                 |
| TOTAL                      | 470 574 004                                      | 4/ 000 000                 |                                      | 470 400 404                                 |
| TOTAL                      | 472,564,024                                      | 16,830,390                 |                                      | 472,102,436                                 |