

## ALBANIAN ASSOCIATION OF BANKS SHOQATA SHQIPTARE E BANKAVE

## Loans' Distribution by purpose of usage December-10 Operative data\*

| (in '000 ALL)              | Outstanding Loan<br>Balance at begin of<br>month | New Loans during<br>the month | Weighted Interest rate for new loans | Outstanding Loan<br>Balance end of<br>month |
|----------------------------|--|-------------------------------|--------------------------------------|---|
|                            | 1  | 2                             | 3                                    | 4   |
| Businesses                 |  |                               |                                      |   |
| ALL                        | 87,473,141                                       | 8,088,935                     |                                      | 89,529,307                                  |
| Overdraft                  | 32,159,623                                       | 2,563,955                     | 11.07                                | 33,349,777                                  |
| Working capital            | 21,580,023                                       | 2,591,944                     | 11.83                                | 21,738,076                                  |
| Machineries and appliances | 20,695,882                                       | 1,077,144                     | 12.53                                | 21,121,207                                  |
| Real estate                | 13,037,614                                       | 1,855,892                     | 10.37                                | 13,320,247                                  |
| US\$                       | 31,108,121                                       | 2,006,288                     |                                      | 31,186,793                                  |
| Overdraft                  | 12,975,776                                       | 876,052                       | 6.53                                 | 12,966,421                                  |
| Working capital            | 6,046,537  | 495,363                       | 7.02                                 | 6,116,572                                   |
| Machineries and appliances | 6,830,423  | 12,480                        | 12.62                                | 6,474,666                                   |
| Real estate                | 5,255,385  | 622,393                       | 7.78                                 | 5,629,134                                   |
| EURO                       | 204,690,402                                      | 20,076,748                    |                                      | 209,347,479                                 |
| Overdraft                  | 59,939,813                                       | 7,555,705                     | 5.68                                 | 61,989,304                                  |
| Working capital            | 25,780,125                                       | 4,579,835                     | 7.70                                 | 27,174,486                                  |
| Machineries and appliances | 60,603,840                                       | 2,476,916                     | 6.83                                 | 60,072,491                                  |
| Real estate                | 58,366,624                                       | 5,464,290                     | 7.91                                 | 60,111,198                                  |
| Other currencies           | 319,776  | -                             |                                      | 324,484                                     |
| Overdraft                  | 457  | -                             |                                      | 455   |
| Working capital            | -  | -                             |                                      | -   |
| Machineries and appliances | 319,318  | -                             |                                      | 324,030                                     |
| Real estate                | -  | -                             |                                      | -   |
| Business Subtotal          | 323,591,440                                      | 30,171,970                    |                                      | 330,388,063                                 |
|                            |  |                               |                                      |   |
| Retail (individuals)       | 58,926,827                                       | 2,646,055                     |                                      | 59,411,847                                  |
| Overdraft                  | 4,587,870  | 258,355                       | 13.80                                | 4,468,411                                   |
| Non-durable goods          | 4,587,870  | 760,182                       | 13.80                                |   |
| Durable goods              | 5,452,590  | 242,825                       | 13.52                                | 14,403,516<br>5,433,949                     |
| Real estate                | 27,381,470                                       | 1,000,091                     | 8.83                                 | 27,782,656                                  |
| Business activity          | 7,273,786  | 384,602                       | 17.69                                | 7,323,316                                   |
| US\$                       | 2,307,555  | <b>24,940</b>                 | 17.07                                |   |
| Overdraft                  | 2,307,555  | 7,244                         | 7.27                                 | <b>2,254,258</b><br>236,806                 |
| Non-durable goods          | 26,671   | 1,248                         | 10.80                                | 20,633                                      |
| Durable goods              | 133,948  | 2,470                         | 3.20                                 | 135,056                                     |
| Real estate                | 1,826,745  | 13,978                        | 9.87                                 | 1,756,688                                   |
| Business activity          | 108,757  | 13,770                        | #DIV/0!                              | 105,075                                     |
| EURO                       | 79,247,385                                       | 1,552,400                     | $\pi$ DIV/0:                         | 80,001,577                                  |
| Overdraft                  | 1,554,287  | 146,762                       | 9.57                                 | 1,559,437                                   |
| Non-durable goods          | 1,745,314  | 67,327                        | 6.62                                 | 1,732,939                                   |
| Durable goods              | 2,305,242  | 79,180                        | 7.54                                 | 2,415,505                                   |
| Real estate                | 69,353,201                                       | 1,187,319                     | 6.91                                 | 70,107,691                                  |
| Business activity          | 4,289,340  | 71,813                        | 10.69                                | 4,186,005                                   |
| Other currencies           | 4,209,340<br><b>493,012</b>                      | 468                           | 10.09                                | <b>508,279</b>                              |
| Overdraft                  | 4,302  | 468                           | 8.51                                 | 2,260                                       |
| Non-durable goods          | 4,302  | 400                           | 0.01                                 | 2,200                                       |
| Durable goods              |  | -                             |                                      | -   |
| Real estate                | -<br>488,710                                     | -                             |                                      | -<br>506,019                                |
| Business activity          | 400,710  | -                             |                                      | 500,019                                     |
| Retail Subtotal            | 140,974,779                                      | 4,223,863                     |                                      | <br>142,175,961                             |
|                            |  | 7,223,003                     |                                      | 172,173,701                                 |
| TOTAL                      | 464,566,219                                      | 34,395,833                    |                                      | 472,564,024                                 |

\*Note: Loan figures are reported without calculated interests and include loans to residents only